

GENERAL SERVICES ADMINISTRATION Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, term and condition, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! Is: http://www.gsaadvantage.gov

FSC GROUP: 58

Schedule for Professional Audio/Video Telecommunication and Security Solutions

Special Item Number: 58 1

Contract Number: GS-03F-0063Y

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at http://:www.fss.gsa.gov.

Contract Period Effective Through: February 1, 2012- January 31, 2017

Contractor:

Scandium Inc d/b/a Apexlamps Government Sales Dept. Contact Person: Celine Tran

979 S. Meridian Ave, Alhambra CA 91803 Toll Free (877) 576-9985 Tel (626) 576-9900 Fax (626) 872-2237 http://www.apexlamps.com E-Mail: gsa@apexlamps.com

Business Size: Small Federal ID # 27-1045367 Duns # 849921452

Background Information about Scandium Inc.

For almost three years now, ApexLamps has been one of the top online providers of quality, affordable replacement lamps for schools and state/federal government facilities across the United States. Our product coverage in lamps is wide enough to support thousands of projector models. Aside from our products, we are committed to providing the best service to our customers, ensuring that they have an excellent continued shopping experience with us.

While we have our own supplier for the housings of our lamps located in Hong Kong, most of our lamps themselves are OEM and come from one of the following six major manufacturers:

- Philips
- Osram
- Ushio
- Phoenix
- Matsushita
- Iwasaki

These same six companies provide bare bulbs for all the major projector manufacturers (Ex: NEC, Viewsonic, Mitsubishi, etc.).

Although ApexLamps is a small company, we have experience with processing orders of all shapes and sizes, ranging from individual projector lamp purchases to school purchase orders requiring hundreds of lamps. If more units are needed to fulfill an order, we can contact our supplier and have the necessary units here within a week.

After three years in the business, ApexLamps has gained expertise in sales of projection lamps. Our dedicated customer support staff, warehouse personnel and upper management have ample experience in processing orders of all sizes, and in dealing with the unfortunate, but sometimes necessary, returns under warranty. As our entire stock of projector units come with a warranty of 180 days, ApexLamps is dedicated to standing by its products, and will process returns for a replacement or refund should the need ever arise.

Orders can be placed via on-line, mail, email, fax or toll free phone call. Accepted payment methods are purchase card, credit card, check, wire transfer. All orders must be followed with a purchase order or reference number, as well as your contact number and contract price to guarantee that you receive the price quoted.

To place a purchase order, please fax it on in to us (626-872-2237) or email to gsa@apexlamps.com with your order, an authorized billing and shipping address, a valid phone number and e-mail address so we can contact you should the need arise. Our terms are net 30 days for purchase order only.

Our dedicated customer service staff is on call 9am to 6pm Pacific Time, Monday to Friday to answer your questions. We will process and ship out the order after approval; this usually takes no more than 2 business days. We offer free UPS ground shipping within the 48 continental United States. Next Day Air, 2nd Day Air and Three Day shipping options are available until 3 pm Pacific Time on any given shipping day with additional charge.

For more information or reference of images of the projector lamps, please visit our website: www.apexlamps.com

If you need any additional information, please feel free to contact us at your earliest convenience so we may begin to assist you.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s). **SIN: 58-1**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN	MFR	Part#	Product Description	GSA Price
	MANUFACTURER	MFR PART	PRODUCT NAME and	Gsa
SIN	NAME	NO	DESCRIPTION	Price
			Replacement lamp for	
58 1	PLANAR	260962	PLANAR 260962	\$ 76.96

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. N/A

- 2. **Maximum order**. \$50,000
- 3. Minimum order. \$0
- 4. **Geographic coverage (delivery area)**. 48 Contingous States & Distrct of Columbia, APO/FPO
- 5. Point(s) of production (city, county, and State or foreign country). Hong Kong
- 6. **Discount from list, prices or statement of net price.** Prices shown are Net Prices, Discount have been deducted.
- 6a. Discounts in the form of manufactuer's rebates are not offered.
- 7. Quantity discounts. N/A
- 8. **Prompt payment terms.** N/A Net 30 Terms

- 9a. Notification that Government purchase cards are accepted at or below the micropurchase threshold. Scandium Inc. accepts all Government Purchase Cards, for orders of any dollar value. No additional discount.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Government purchase cards not accepted at this time.
- 10. **Foreign items (list items by country of origin)** All products are Hong Kong made end products as defined in the Trade Agreements Act of 1979 as amended.

11a. Time of delivery. (Contractor insert number of days.)

CONUS -Contiguous 48 States: 3-7 days ARO Hawaii, Alaska, Puerto Rico: 4-10 days ARO

APO/FPO: 4-10 days ARO OCONUS: 4-10 days ARO

In most instances, delivery within the forty-eight contiguous states and the District of Columbia will be within three to five days after SCANDIUM INC receives the order. When delays are caused by holiday closings or other circumstances, the time for delivery may be up to Seven days.

- 11b. **Expedited Delivery.** SCANDIUM INC always Expedites when requested, depending on inventory status at the time of order receipt, and is available from SCANDIUM INC, as negotiated between the Ordering office and the SCANDIUM INC. SCANDIUM INC will consider and respond individually to each request for expedite delivery.
- 11c. **Overnight and 2-day delivery.** Overnight/2 Day delivery is available for items that are in stock at the time the order is placed. Overnight and 2-day deliveries are available for an additional charge. Ordering agency may contact the SCANDIUM INC for rates for overnight and 2-day delivery.

11d. Urgent Requirements.

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the SCANDIUM INC for the purpose of obtaining accelerated delivery. (Telephonic replies shall be confirmed by the SCANDIUM INC in writing.) If SCANDIUM INC offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

Ordering offices will be required to pay all Urgent requirement charges when desired by the Government, subject to stock availability. Urgent requirement deliveries are available for an additional charge. Ordering agency may contact the Contractor for rates for Urgent requirement.

12. **F.O.B. point(s).**

F.O.B. – Within the geographic scope, and as described below, ordered items will be delivered F.O.B. destination.

Delivery within Consignee's Premises: This service is normally required only for large items that require shipment by motor freight. When the ordering agency specifies delivery within the consignee's premises, and when that service is available from the carrier, the agency is to pay the actual additional charge levied by the carrier.

F.O.B. DESTINATION

Destination - only as per below except for Expedited, OVERNIGHT AND 2-DAY DELIVERY TERMS. Expedited, Overnight/2 Day delivery is available for in stock items. Ordering offices will be required to pay Expedited, Overnight/2 Day delivery where Expedited, Overnight/2 Day deliveries as desired by the Government.

FOB Origin, prepay freight & add - all orders or items 70 lbs in weight or greater

13a. Ordering address(es).

Scandium Inc.
Government & Contracts Administration
979 S Meridian Ave
Alhambra CA 91803
PH: 626-576-9900

FAX: 626-872-2237

E-mail: gsa@apexlamps.com

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample EPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Contactor is to simply include this statement as item

14. Payment address(es)

Scandium Inc. Government & Contracts Administration 979 S Meridian Ave Alhambra CA 91803 PH: 626-576-9900

FAX: 626-872-2237

E-mail: gsa@apexlamps.com

15. Warranty provision.

Receiving Your Order

When you receive your order, please follow these guidelines:

- Upon receipt of your new merchandise, please inspect it carefully as to contents and
 condition. All claims for damaged or missing items MUST be reported to SCANDIUM
 INC within Seven (7) business days of receipt of merchandise. In the event your package
 arrives damaged, it is the responsibility of the customer to contact us so we can contact
 the carrier to inspect the package to assure full refund/replacement. All packaging MUST
 be retained until the problem has been resolved.
- Carefully unpack and inspect all merchandise. Please DO NOT damage the
 manufacturer's packaging. Do not throw away any of the packaging materials such as
 boxes, instructions, inserts, etc. until you are completely sure you want to keep the
 product.
- Keep your Invoice with your important records.
- Read all instruction manuals BEFORE using the product.
- SCANDIUM INC will not be responsible for any consequential or incidental damage resulting from the sale or use of any merchandise bought from us. Our sole responsibility will only be the monetary value of the merchandise.

Return / Exchange Policy

Product Warranty

All of our lamp/lamp modules are covered under our 180 day warranty from the date of ship out. If there is a problem, or if you are not satisfied, please call or email us for a Return Merchandise Authorization (RMA) number so we can help you return it for either a replacement or a refund on your purchase.

NO RETURNS WILL BE ACCEPTED WITHOUT AN RMA NUMBER

No refund or replacement will be made after 180 days.

All returns/exchanges shall only be to the contractor's address:

Scandium Inc. 979 S Meridian Ave Alhambra CA 91803

If any of the above conditions are not met, SCANDIUM INC reserves the right to either refuse the return or to charge a restocking fee for not more than 15%.

Return Policy

An RMA (Return Merchandise Authorization) number is required for any product that is to be returned to Apexlamps. RMA numbers are valid for ten (10) business days from the date of issuance. Any products returned to Apexlamps without an RMA number, or with an RMA number issued more than (10) business days prior, will be refused. We will provide UPS return service label if the return is caused by the defective materials or workmanship provided by Apexlamps.

- A 15% restocking fee will be charged to customer if the cause of the return is not defective materials or workmanship provided by Apexlamps.
- Original Shipping and Handling are Non-Refundable.
- If the return is for refund then the refund will be credited to the original credit/debit card (unless customer request differently in writing) in about 10 business days after the returned item(s) received by Apexlamps.
- Apexlamps reserves the right to decide between a replacement or a refund when processing any RMA.
- 16. Export packing charges, if applicable. N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level)

Definitions.

• "Government wide commercial purchase care!" means a uniquely numbered credit card issued by a contractor under GSA's Government wide Contract for Fleet, Travel, and purchase Card Services to named individual Government employees

or entities to pay for official Government purchases.

- "Oral order" means an order placed orally either in person or by telephone.
- At the option of the Government and if agreeable to the Contractor, payments of *any amount* or less for oral or written orders may be made using the Government wide commercial purchase card.
- Payments made using the Government wide commercial purchase card are not eligible for any negotiated prompt payment discount.
- 18. Terms and conditions of rental, maintenance, and repair (if applicable) N/A
- 19. Terms and conditions of installation (if applicable). N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A
- 20a. Terms and conditions for any other services (if applicable) N/A
- 21. List of service and distribution points (if applicable). N/A
- 22. List of participating dealers (if applicable). N/A
- 23. Preventive maintenance (if applicable). N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/. N/A
- 25. Data Universal Number System (DUNS) number. 849921452
- 26. Notification regarding registration in Central Contractor Registration (CCR) database. Scandium Inc